

### **Plaksha University**

- Private, tech-focused university in Mohali, India
- Founded by a group of over 60 business leaders and tech entrepreneurs

#### **Platforms**

















### **Approach**

- Performance-driven campaigns to generate leads
- Highlighted unique selling points (founders)
- Multi-platform testing, refinement, and optimization
- Dynamic keywords for ads & landing pages
- Region-specific remarketing
- Single Keyword Ad Groups (SKAGs)

# Challenges

- Emerging university seeking recognition
- Limited courses & departments
- Outside major metro areas
- Premium fee structure
- Highly selective admission criteria
- External website development constraint

## **Challenges**

#### **Undergraduate Program**

• Leads: 30054

App Submits: 716

• Admissions: 254

#### Tech Leadership Program

• Leads: 106319

App Submit: 1588

• Admissions: 78







